

DAI BOSATSU ZENDO KONGO-JI

PROFIT AND LOSS STATEMENT FYE 12/31/01

DAI BOSATSU ZENDO KONGO-JI

Profit & Loss

January through December 2001

	Jan - Dec '01
Ordinary Income/Expense	
Income	
Contributions Income	110,020.43
Monastery Store	63,229.74
Event Fees	11,360.00
Program Fees	209,582.92
Sangha Meadow	400.00
Miscellaneous Income	151.00
Reimbursements	242.81
Total Income	394,986.90
Cost of Goods Sold	
Equipment & Furnishings	0.00
Sesshin Cost	440.59
Cost of Catalogue Sales	963.57
Cost of Monastery Store Sales	22,719.61
Events	2,068.66
Guest House	839.53
Open Space	6,105.79
Sun Moon	353.32
Total COGS	33,491.07
Gross Profit	361,495.83
Expense	
Advertising	24,279.47
Automobile Expense	16,564.36
Banking	6,100.51
Communications/Graphics	7,041.39
Computer	352.28
Copier	501.17
Dues and Subscriptions	561.60
Gifts & Donations	6,623.11
Insurance	14,139.32
Interest Expense	29.00
Internet Service	349.40
Inryo	608.24
Jisha	6,399.09
Monuments	3,675.00
Newsletter	6,677.61
Office Supplies	873.09
Payroll Expense	125,346.51
Postage and Delivery	3,831.71
Printing and Reproduction	894.06
Reimbursable Expenses	23,764.84
Supplies	65.62
Taxes	5,284.33
Telephone	12,574.70
Tenzo	43,816.12
Travel & Entertainment	5,457.07
Utilities	22,501.58
Zomu	67,276.96
Uncategorized Expenses	1,212.82
Total Expense	406,800.96
Net Ordinary Income	-45,305.13
Other Income/Expense	
Other Income	
Reimbursements	10,201.20
Endowment Fund	0.00
Total Other Income	10,201.20
Other Expense	
25th Anniversary	34,429.55
Guesthouse Renovation	0.00
Sales Tax	2,269.17
Other Expenses	7,297.53
Total Other Expense	43,996.25
Net Other Income	-33,795.05
Net Income	-79,100.18

**University of Hawai'i at Mānoa
Library — Archives**

DAI BOSATSU ZENDO KONGO-JI

Profit & Loss

January through December 2001

Jan - Dec '01

Ordinary Income/Expense	
Income	
Contributions Income	
Unrestricted	22,422.43
Legacies & Bequests	100.00
25th Anniversary Fund	83,583.00
Grants	370.00
Contributions Income - Other	3,545.00
Total Contributions Income	110,020.43
Monastery Store	63,229.74
Event Fees	
New Year's Eve	2,625.00
O-Bon	7,155.00
Thanksgiving	1,580.00
Total Event Fees	11,360.00
Program Fees	
Sesshin	55,790.00
Kessei	14,800.00
Intro to Zen Workshop	15,490.00
Open Space	95,960.00
Guest	8,010.00
Guest Student	10,075.00
O-An	2,655.00
Old Hunt Cabin	500.00
Program Fees - Other	6,302.92
Total Program Fees	209,582.92
Sangha Meadow	400.00
Miscellaneous Income	151.00
Reimbursements	242.81
Total Income	394,986.90
Cost of Goods Sold	
Equipment & Furnishings	0.00
Sesshin Cost	440.59
Cost of Catalogue Sales	
Shipping/Postage	634.57
Cost of Catalogue Sales - Other	329.00
Total Cost of Catalogue Sales	963.57
Cost of Monastery Store Sales	
Merchandise	20,363.13
Paper/Packing Cost	774.08
Cost of Monastery Store Sales - Other	1,582.40
Total Cost of Monastery Store Sales	22,719.61
Events	
O-Bon Cost	1,383.16
Thanksgiving Cost	685.50
Total Events	2,068.66
Guest House	839.53
Open Space	6,105.79
Sun Moon	353.32
Total COGS	33,491.07
Gross Profit	361,495.83
Expense	
Advertising	24,279.47
Automobile Expense	
Gasoline	7,338.26
Registration Fees	192.00
Repairs & Maintenance	8,949.27
Automobile Expense - Other	84.83
Total Automobile Expense	16,564.36
Banking	
Bank/Credit Card Fees	6,100.51
Total Banking	6,100.51
Communications/Graphics	
Photography	280.33
Production Supplies	117.09
Printing	6,528.34
Communications/Graphics - Other	115.63
Total Communications/Graphics	7,041.39
Computer	
Repairs & Maintenance	212.40
Supplies	139.88
Total Computer	352.28

University of Hawai'i at Mānoa
Library — Archives

DAI BOSATSU ZENDO KONGO-JI**Profit & Loss**

January through December 2001

	Jan - Dec '01
Copier	
Repairs & Maintenance	425.00
Supplies	76.17
Total Copier	501.17
Dues and Subscriptions	561.60
Gifts & Donations	6,623.11
Insurance	
Liability Insurance	3,000.00
Vehicles	10,839.32
Insurance - Other	300.00
Total Insurance	14,139.32
Interest Expense	
Finance Charge	29.00
Total Interest Expense	29.00
Internet Service	349.40
Inryo	608.24
Jisha	
Cleaning Supplies	94.48
Flowers	750.38
Furnishings & Fixtures	11.97
Jisha Supplies	1,411.78
Linens	915.34
Miscellaneous	245.24
Jisha - Other	2,969.90
Total Jisha	6,399.09
Monuments	3,675.00
Newsletter	
Postage	993.95
Printing	5,613.66
Newsletter - Other	70.00
Total Newsletter	6,677.61
Office Supplies	873.09
Payroll Expense	
Employee Benefits	
Emergency Medical/Dental	1,810.86
Health Insurance	40,180.91
Total Employee Benefits	41,991.77
Salary & Stipends	30,188.30
Payroll Expense - Other	53,166.44
Total Payroll Expense	125,346.51
Postage and Delivery	3,831.71
Printing and Reproduction	894.06
Reimbursible Expenses	23,764.84
Supplies	
Office	65.62
Total Supplies	65.62
Taxes	
Real Property	1,383.21
Land Fill	875.00
School	2,469.09
Taxes - Other	557.03
Total Taxes	5,284.33
Telephone	
Cellular	469.52
Local	4,648.90
Long Distance	7,456.28
Total Telephone	12,574.70
Tenzo	
Food	27,558.89
Supplies	2,036.56
Utensils & Smallwares	1,206.94
Tenzo - Other	13,013.73
Total Tenzo	43,816.12
Travel & Entertainment	
Meals	2,272.15
Parking/Tolls	-208.58
Transportation	3,393.50
Total Travel & Entertainment	5,457.07
Utilities	
Fuel Oil	224.45
Gatehouse	1,385.54
Guesthouse	7,006.44
Monastery	802.12
Fuel Oil - Other	9,418.55

**University of Hawai'i at Mānoa
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DAI BOSATSU ZENDO KONGO-JI

Profit & Loss

January through December 2001

	Jan - Dec '01
Electric	
Gatehouse	1,212.40
Guesthouse	397.09
Monastery	7,534.83
Electric - Other	1,706.71
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Total Electric	10,851.03
Propane	2,014.20
Utilities - Other	217.80
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Total Utilities	22,501.58
Zomu	
Equipment	
Rental Equipment	81.22
Repairs & Maintenance	622.06
Equipment - Other	4,361.96
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Total Equipment	5,065.24
Furnace	77.29
Garden	
Supplies	166.13
Tool Expense	15.36
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Total Garden	181.49
Gatehouse Maintenance	533.31
General Repairs & Maintenance	
Hauling/Trash removal	122.00
Painting	247.52
Plumbing	3,428.19
Supplies	2,692.11
General Repairs & Maintenance - Other	819.86
	<hr/>
Total General Repairs & Maintenance	7,309.68
Groundskeeping	6,200.52
Outside Labor	8,169.00
Road Repair	
Materials Cost	3,935.95
Labor/Machinery Cost	6,130.00
Road Repair - Other	14,573.08
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Total Road Repair	24,639.03
Well Installation	12,346.50
Zomu - Other	2,754.90
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Total Zomu	67,276.96
Uncategorized Expenses	1,212.82
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Total Expense	406,800.96
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Net Ordinary Income	-45,305.13
Other Income/Expense	
Other Income	
Reimbursements	
Personal Telephone	4,209.14
General	5,992.06
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Total Reimbursements	10,201.20
Endowment Fund	0.00
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Total Other Income	10,201.20
Other Expense	
25th Anniversary	34,429.55
Guesthouse Renovation	0.00
Sales Tax	2,269.17
Other Expenses	7,297.53
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Total Other Expense	43,996.25
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Net Other Income	-33,795.05
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Net Income	-79,100.18

DAI BOSATSU ZENDO KONGO-JI
Profit & Loss Prev Year Comparison
January through December 2001

	Jan - Dec '01	Jan - Dec '00	\$ Change	% Change
Ordinary Income/Expense				
Income				
Contributions Income	110,020.43	48,241.24	61,779.19	128.1%
Monastery Store	63,229.74	87,828.32	-24,598.58	-28.0%
Event Fees	11,360.00	14,385.00	-3,025.00	-21.0%
Program Fees	209,582.92	245,817.92	-36,235.00	-14.7%
Logging	0.00	19,465.60	-19,465.60	-100.0%
Sangha Meadow	400.00	0.00	400.00	100.0%
Ceremonies	0.00	500.00	-500.00	-100.0%
Miscellaneous Income	151.00	687.22	-536.22	-78.0%
Reimbursements	242.81	0.00	242.81	100.0%
Total Income	394,986.90	416,925.30	-21,938.40	-5.3%
Cost of Goods Sold				
Equipment & Furnishings	0.00	1,983.02	-1,983.02	-100.0%
Repairs & Maintenance	0.00	55.20	-55.20	-100.0%
Sesshin Cost	440.59	1,750.00	-1,309.41	-74.8%
Cost of Catalogue Sales	963.57	1,218.45	-254.88	-20.9%
Cost of Monastery Store Sales	22,719.61	33,118.12	-10,398.51	-31.4%
Events	2,068.66	1,698.25	370.41	21.8%
Guest House	839.53	1,154.41	-314.88	-27.3%
Open Space	6,105.79	924.54	5,181.25	560.4%
Sun Moon	353.32	778.00	-424.68	-54.6%
Miscellaneous Cost	0.00	2,000.00	-2,000.00	-100.0%
Total COGS	33,491.07	44,679.99	-11,188.92	-25.0%
Gross Profit	361,495.83	372,245.31	-10,749.48	-2.9%
Expense				
Advertising	24,279.47	8,702.76	15,576.71	179.0%
Automobile Expense	16,564.36	15,485.55	1,078.81	7.0%
Banking	6,100.51	6,707.97	-607.46	-9.1%
Communications/Graphics	7,041.39	3,414.16	3,627.23	106.2%
Computer	352.28	2,629.92	-2,277.64	-86.6%
Copier	501.17	537.94	-36.77	-6.8%
Dues and Subscriptions	561.60	530.70	30.90	5.8%
Gifts & Donations	6,623.11	5,187.91	1,435.20	27.7%
Insurance	14,139.32	14,984.99	-845.67	-5.6%
Interest Expense	29.00	0.00	29.00	100.0%
Internet Service	349.40	219.45	129.95	59.2%
Inryo	608.24	935.04	-326.80	-35.0%
Jisha	6,399.09	9,257.89	-2,858.80	-30.9%
Licenses and Permits	0.00	140.00	-140.00	-100.0%
Monuments	3,675.00	0.00	3,675.00	100.0%
Newsletter	6,677.61	1,154.63	5,522.98	478.3%
Office Supplies	873.09	2,590.00	-1,716.91	-66.3%
Payroll Expense	125,346.51	142,913.76	-17,567.25	-12.3%
Postage and Delivery	3,831.71	3,336.27	495.44	14.9%
Printing and Reproduction	894.06	0.00	894.06	100.0%
Professional Fees	0.00	433.92	-433.92	-100.0%
Reimbursable Expenses	23,764.84	2,582.78	21,182.06	820.1%
Subscriptions	0.00	15.00	-15.00	-100.0%
Supplies	65.62	0.00	65.62	100.0%
Taxes	5,284.33	4,523.95	760.38	16.8%
Telephone	12,574.70	11,304.62	1,270.08	11.2%
Tenzo	43,816.12	35,668.51	8,147.61	22.8%
Travel & Entertainment	5,457.07	4,977.24	479.83	9.6%
Utilities	22,501.58	20,601.50	1,900.08	9.2%
Zomu	67,276.96	29,628.99	37,647.97	127.1%
Uncategorized Expenses	1,212.82	295.33	917.49	310.7%
Total Expense	406,800.96	328,760.78	78,040.18	23.7%
Net Ordinary Income	-45,305.13	43,484.53	-88,789.66	-204.2%
Other Income/Expense				
Other Income				
Reimbursements	10,201.20	8,062.78	2,138.42	26.5%
Endowment Fund	0.00	275.00	-275.00	-100.0%
Total Other Income	10,201.20	8,337.78	1,863.42	22.4%
Other Expense				
25th Anniversary	34,429.55	0.00	34,429.55	100.0%
Guesthouse Renovation	0.00	35,617.37	-35,617.37	-100.0%
Sales Tax	2,269.17	5,121.95	-2,852.78	-55.7%
Other Expenses	7,297.53	12,148.20	-4,850.67	-39.9%
Total Other Expense	43,996.25	52,887.52	-8,891.27	-16.8%
Net Other Income	-33,795.05	-44,549.74	10,754.69	24.1%
Net Income	-79,100.18	-1,065.21	-78,034.97	-7,325.8%

DAI BOSATSU ZENDO KONGO-JI
Profit & Loss Prev Year Comparison

03/09/02

January through December 2001

	Jan - Dec '01	Jan - Dec '00	\$ Change	% Change
Ordinary Income/Expense				
Income				
Contributions Income				
Unrestricted	22,422.43	43,730.24	-21,307.81	-48.7%
Legacies & Bequests	100.00	3,500.00	-3,400.00	-97.1%
25th Anniversary Fund	83,583.00	0.00	83,583.00	100.0%
Grants	370.00	911.00	-541.00	-59.4%
Contributions Income - Other	3,545.00	100.00	3,445.00	3,445.0%
Total Contributions Income	110,020.43	48,241.24	61,779.19	128.1%
Monastery Store	63,229.74	87,828.32	-24,598.58	-28.0%
Event Fees				
New Year's Eve	2,625.00	3,120.00	-495.00	-15.9%
O-Bon	7,155.00	8,445.00	-1,290.00	-15.3%
Thanksgiving	1,580.00	2,820.00	-1,240.00	-44.0%
Total Event Fees	11,360.00	14,385.00	-3,025.00	-21.0%
Program Fees				
Sesshin	55,790.00	64,865.32	-9,075.32	-14.0%
Kessei	14,800.00	16,800.00	-2,000.00	-11.9%
Intro to Zen Workshop	15,490.00	10,125.00	5,365.00	53.0%
Open Space	95,960.00	130,390.95	-34,430.95	-26.4%
Guest	8,010.00	2,355.00	5,655.00	240.1%
Guest Student	10,075.00	6,865.00	3,210.00	46.8%
O-An	2,655.00	995.00	1,660.00	166.8%
Old Hunt Cabin	500.00	500.00	0.00	0.0%
Program Fees - Other	6,302.92	12,921.65	-6,618.73	-51.2%
Total Program Fees	209,582.92	245,817.92	-36,235.00	-14.7%
Logging	0.00	19,465.60	-19,465.60	-100.0%
Sangha Meadow	400.00	0.00	400.00	100.0%
Ceremonies	0.00	500.00	-500.00	-100.0%
Miscellaneous Income	151.00	687.22	-536.22	-78.0%
Reimbursements	242.81	0.00	242.81	100.0%
Total Income	394,986.90	416,925.30	-21,938.40	-5.3%
Cost of Goods Sold				
Equipment & Furnishings	0.00	1,983.02	-1,983.02	-100.0%
Repairs & Maintenance	0.00	55.20	-55.20	-100.0%
Sesshin Cost	440.59	1,750.00	-1,309.41	-74.8%
Cost of Catalogue Sales				
Shipping/Postage	634.57	1,104.29	-469.72	-42.5%
Catalogue Printing				
Postage	0.00	72.40	-72.40	-100.0%
Printing & Production	0.00	41.76	-41.76	-100.0%
Total Catalogue Printing	0.00	114.16	-114.16	-100.0%
Cost of Catalogue Sales - Other	329.00	0.00	329.00	100.0%
Total Cost of Catalogue Sales	963.57	1,218.45	-254.88	-20.9%
Cost of Monastery Store Sales				
Merchandise	20,363.13	32,721.12	-12,357.99	-37.8%
Paper/Packing Cost	774.08	397.00	377.08	95.0%
Cost of Monastery Store Sales - Other	1,582.40	0.00	1,582.40	100.0%
Total Cost of Monastery Store Sales	22,719.61	33,118.12	-10,398.51	-31.4%
Events				
O-Bon Cost	1,383.16	662.00	721.16	108.9%
Thanksgiving Cost	685.50	1,036.25	-350.75	-33.9%
Total Events	2,068.66	1,698.25	370.41	21.8%
Guest House	839.53	1,154.41	-314.88	-27.3%
Open Space	6,105.79	924.54	5,181.25	560.4%
Sun Moon	353.32	778.00	-424.68	-54.6%
Miscellaneous Cost	0.00	2,000.00	-2,000.00	-100.0%
Total COGS	33,491.07	44,679.99	-11,188.92	-25.0%
Gross Profit	361,495.83	372,245.31	-10,749.48	-2.9%
Expense				
Advertising	24,279.47	8,702.76	15,576.71	179.0%
Automobile Expense				
Gasoline	7,338.26	4,509.18	2,829.08	62.7%
Registration Fees	192.00	282.50	-90.50	-32.0%
Repairs & Maintenance	8,949.27	10,593.87	-1,644.60	-15.5%
Automobile Expense - Other	84.83	100.00	-15.17	-15.2%
Total Automobile Expense	16,564.36	15,485.55	1,078.81	7.0%
Banking				
Bank/Credit Card Fees	6,100.51	6,707.97	-607.46	-9.1%
Total Banking	6,100.51	6,707.97	-607.46	-9.1%
Communications/Graphics				
Photography	280.33	708.92	-428.59	-60.5%
Production Supplies	117.09	257.24	-140.15	-54.5%
Printing	6,528.34	2,448.00	4,080.34	166.7%
Communications/Graphics - Other	115.63	0.00	115.63	100.0%
Total Communications/Graphics	7,041.39	3,414.16	3,627.23	106.2%
Computer				
Software	0.00	46.90	-46.90	-100.0%
Repairs & Maintenance	212.40	660.40	-448.00	-67.8%
Supplies	139.88	626.41	-486.53	-77.7%
Computer - Other	0.00	1,296.21	-1,296.21	-100.0%
Total Computer	352.28	2,629.92	-2,277.64	-66.6%
Copier				
Repairs & Maintenance	425.00	425.00	0.00	0.0%
Supplies	76.17	112.94	-36.77	-32.6%
Total Copier	501.17	537.94	-36.77	-6.8%
Dues and Subscriptions	561.60	530.70	30.90	5.8%
Gifts & Donations	6,623.11	5,187.91	1,435.20	27.7%
Insurance				
Liability Insurance	3,000.00	1,233.82	1,766.18	143.2%
Vehicles	10,839.32	13,751.17	-2,911.85	-21.2%
Insurance - Other	300.00	0.00	300.00	100.0%
Total Insurance	14,139.32	14,984.99	-845.67	-5.6%
Interest Expense				
Finance Charge	29.00	0.00	29.00	100.0%
Total Interest Expense	29.00	0.00	29.00	100.0%
Internet Service	349.40	219.45	129.95	59.2%
Inryo	608.24	935.04	-326.80	-35.0%

Small Business Statement

12/01/2001 through 12/31/2001

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Telephone Center 1-800-FLEET-BIZ
(1-800-353-3824)

Your Financial Summary

Deposit Accounts	Average Daily Balance	Current Balance
Bus. Interest Checking	5419907369	\$7,951.02
Bus. Interest Checking	5419906184	\$24,315.52
Sm Bus Premium Money Market Savings	9351484618	\$2.72
Average/Total Deposits	\$46,208.64	\$16,367.22
Total Deposits		\$16,367.22



University of Hawai'i at Mānoa

Library — Archives

THE ZEN STUDIES SOCIETY INC

Principal Cash Summary

Statement Period

DEC01-DEC312001

	Current Period	Fiscal Year to Date	
Beginning statement balance	\$0.00		
Security Sales & Maturities	0.00	\$28,000.00	Receipts
Trans from Income Cash	14.06	806.42	
Total principal receipts	\$14.06	\$28,806.42	
Security Purchases	-14.06	-806.42	Disbursements
Beneficiary Payments	0.00	-28,000.00	
Total principal disbursements	-\$14.06	-\$28,806.42	
Ending statement balance	\$0.00		